



BUYER TOOL · 03

FOB Costing Request Sheet

Provide these inputs and DRESSOURCE can return an itemised FOB costing — fabric, trims, CM, value-added, testing and margin shown discretely.

Costing inputs to provide

- Style and product description
- Target order quantity and colour breakdown
- Fabric quality and GSM
- Estimated or known fabric consumption
- Trim and component list
- Value-added processes (print, embroidery, wash)
- Required testing and inspection scope
- Packing and labelling requirement
- Target FOB price (if any)
- Quote validity and currency preference

What your costing should show

- 01 Fabric cost (price x consumption)
- 02 Trims itemised, not bundled
- 03 Cut-Make (CM) cost in isolation
- 04 Value-added process cost per piece
- 05 Testing and inspection cost
- 06 Margin line stated, not hidden in CM

Educational buyer tool. Indicative costing is provided against a clear brief; final price depends on confirmed specifications.